

Investment Teaser

Leading Sri Lankan Higher Education Platform

Founded: 2014 | Location: Sri Lanka



Business Overview

A MOHE licensed and accredited private higher education institution in Sri Lanka, offering undergraduate and postgraduate degrees in collaboration with globally reputed universities. Over the past decade, it has established itself as a premier non-state education provider, operating a purpose-built campus in central Colombo with 2,000+ active students, a strong academic and administrative leadership team, and available capacity for further expansion.

Investment Ask

- ❑ **Option A:** LKR 3 Bn (USD 10.0 Mn) — Negotiable for 100% equity including land and buildings
- ❑ **Option B:** LKR 2.0 Bn (USD 6.67 Mn) — Negotiable for 100% equity in the business only, with long-term lease of the property

Value Proposition

- ❑ Fully licensed institution delivering government-approved academic programs
- ❑ Broad academic portfolio spanning management, computing, and international pathways
- ❑ Established partnerships with universities in the UK (Canterbury Christ Church University)
- ❑ Comprehensive State-of-the-art lecture halls and labs equipped with the latest technology, library, auditorium, and digital LMS
- ❑ Qualified, experienced panel of lecturers and a dedicated leadership team
- ❑ Strategic location with easy access to Colombo's business and cultural hubs, enhancing student life and professional networking opportunities

Investment Highlights

- ❑ 100% acquisition opportunity in a profitable, high-growth education platform
- ❑ Business valuation: LKR 2.45 Bn (USD 8.17 Mn) — excluding land and buildings
- ❑ Optional lease of existing campus premises, independently valued at LKR 1.95 Bn (USD 6.50 Mn)
- ❑ Land extent: 85.18 perches | Built-up area: 6,103.51 Sq.m.
- ❑ Campus infrastructure includes 20 lecture halls with integrated computer labs
- ❑ Master plan approved for an 11-storey academic tower with capacity for 1,165 students
- ❑ Recognized for academic excellence with international awards from Pearson and SQA

Financial Highlights

- ❑ Revenue : FY 23/24: LKR 265.9 Mn | FY 24/25 (UA): LKR 280.5 Mn
- ❑ EBITDA : FY 23/24: LKR 74.2 Mn | FY 24/25 (UA): LKR 88.1 Mn

Market Opportunity

- ❑ Only 24% of qualified students gain admission to state universities annually
- ❑ Growing middle-income segment fueling demand for globally recognised private higher education
- ❑ Strategic opportunity to expand affordable international degree programs and outbound student mobility

Exit Strategy

- ❑ Ideal consolidation opportunity for international education groups or strategic private equity investors
- ❑ Predictable high-margin cash flows with long-term real estate scalability
- ❑ Demand-driven growth model in a structurally undersupplied higher education sector
- ❑ Potential IPO pathway by 2027, driven by expansion, brand value, and investor readiness

