

Investment Teaser

Global Cybersecurity Platform

Founded: 2021 | Headquarters: USA
 Global Offices: Sri Lanka, India, Singapore



Business Overview

A next-generation global cybersecurity firm delivering end-to-end managed security and compliance services to mid-market enterprises. With operations across the US, Singapore, India, and Sri Lanka, the company provides enterprise-grade capabilities at scale, combining AI, expert-led service, and global delivery.

Value Proposition

- ❑ 100% focused on cybersecurity, unlike generalist IT service providers
- ❑ Deep specialization in BFSI and digital-native sectors, where cyber risk is a core business threat
- ❑ Proprietary Scyra AI platform boosts analyst productivity, delivery quality, and scalability
- ❑ SecurityCompass™ methodology standardizes service execution across global clients
- ❑ Recognized partner to Google, Microsoft, and Dialog Axiata, enabling strong GTM leverage

Market Opportunity

- ❑ Global cybersecurity spend is projected to exceed USD 280 billion by 2027, driven by rising ransomware threats, regulatory scrutiny, and cloud adoption
- ❑ Mid-market BFSI and SaaS firms are underserved yet face enterprise-level risk exposure
- ❑ Talent shortage (2.7M+ global gap) driving demand for outsourced, domain-specific cyber services
- ❑ AI-enabled managed security services expected to grow at 16%+ CAGR globally

Core Services

- ❑ Security Strategy & Compliance
- ❑ Cloud Security & Engineering
- ❑ Managed Detection & Response (24x7 SOC, MDR, XDR)
- ❑ Extended Cyber Teams (Staff Augmentation)
- ❑ Proprietary: Scyra AI platform and Security Compass delivery framework

Financial Highlights

- ❑ FY24 revenue: USD 1.2M | Projected organic: USD 3M by FY26
- ❑ Post-funding target: USD 10M+ within 2.5 years
- ❑ 100%+ YoY growth; Dialog committed to USD 3.5M in revenues

Growth Strategy

- ❑ Focused expansion in the US via Google & Microsoft ecosystems
- ❑ Channel-led growth with IT service providers (e.g., Proadapt, Sonata)
- ❑ Scalable global delivery model with cost advantage

The Offer

- ❑ Raising USD 2.3 million at USD 10 million pre-money valuation
- ❑ Offering 18.7% equity with pathway for strategic investor expansion

Exit Strategy

- ❑ Strategic acquisition in 5 years by global MSSP/IT firms
- ❑ IP-led growth with high recurring revenue model

