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INVESTMENT TEASER · PROJECT ARABICA · JULY 2026

Estate-to-Cup Specialty Coffee Platform — Hill-Country Sri Lanka

Company identity and detailed information are disclosed upon execution of a confidentiality agreement.

OPPORTUNITY AT A GLANCE

Deal ID	DB014	Type	Succession Acquisition + Growth Capital
Sector	Specialty Coffee / Agriculture	Geography	Sri Lanka (high-altitude)
Size	LKR 140 Mn total commitment	Structure	75–100% equity (LKR 120 Mn) + LKR 20 Mn growth capital
Value driver	2–5× yield uplift post-rehabilitation	Status	Open — accepting interest

BUSINESS OVERVIEW

A vertically integrated specialty coffee platform: five high-altitude Arabica estates plus an established city roastery and café with direct retail. The roastery turned EBITDA-positive in FY2025. Growth capital funds soil rehabilitation, replanting and export certification to close a 5× yield gap and capture premium pricing.

KEY METRICS (INDICATIVE)

5 / 85 Ha Estates / plantation area	69,500+ Arabica plants	LKR 81.6Mn FY2027E revenue	26.8% FY2027E EBITDA margin
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INVESTMENT HIGHLIGHTS

- Estate-to-cup vertical integration: plantation + roastery + direct retail
- Yield gap of 127 g/plant today vs. 635 g/plant potential post-rehabilitation
- Organic / sustainability certification adds an estimated 20–30% price uplift
- Global specialty coffee market growing at 10.4% CAGR; founder succession-driven exit

REQUEST FULL INFORMATION

Qualified investors: contact us quoting Deal ID DB014. Following execution of our electronic NDA (DocuSign), you will receive the Confidential Information Memorandum, detailed financials, and data room access.

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